



*Thriving in Changing Times By Building on the LWP Foundation*

Central Standard Time (CST)	MONDAY	TUESDAY	WEDNESDAY			THURSDAY		FRIDAY	
8:00AM - 8:50AM	<b>PRACTICE WITH PURPOSE* Mastering Medicaid</b>	<b>PRACTICE WITH PURPOSE* Mastering Client Attraction and Retention</b>	<b>FIRM INTRODUCTIONS &amp; KEYNOTE</b>			SHARE, COMPARE, AND LEARN: OWNER/ ATTORNEY PANEL	SHARE, COMPARE, AND LEARN: TEAM MEMBER PANEL	<b>WHY DAY</b> (PRESENTED BY DR. JASON JONES) (ENDS AT NOON)	
9:00AM - 10:00AM			<b>BREAK</b>			<b>BREAK</b>			
10:00AM - 10:15AM			<b>PRACTICE WITH PURPOSE* Mastering Trust Design</b>			TOP WAYS TO MAKE THE MOST OUT OF YOUR WEBSITE	GAIN A BETTER UNDERSTANDING OF PROBATE AND TRUST ADMINISTRATION BEST PRACTICES		FOLLOW THE DARN SYSTEM (FDS) TO A MORE PROFITABLE, SUSTAINABLE, AND SATISFYING PRACTICE
10:15AM - 12:00PM									
12:00PM - 1:00PM	<b>LUNCH</b>								
1:00PM - 2:30PM	<b>PRACTICE WITH PURPOSE* Mastering Medicaid</b>	<b>PRACTICE WITH PURPOSE* Mastering Client Attraction and Retention</b>	<b>PRACTICE WITH PURPOSE* Mastering Trust Design</b>	MASTER THE ROLES AND RESPONSIBILITIES OF THE CLIENT SERVICES COORDINATOR	LEARN THE ETHICS SURROUNDING "YOUR CLIENT" AT EACH STAGE OF THE ESTATE PLANNING PROCESS*	<b>FIRM RETREATS: GETTING PAID IN 2021 (ENDS 5:00PM)</b>			
2:30PM - 2:45PM				<b>BREAK</b>				<b>BREAK</b>	
2:45PM - 4:15PM				TAKE THE GUESSWORK OUT OF HIRING: WHEN, HOW, AND WHY TO HIRE NEW TEAM MEMBERS	LEARN HOW TO DETERMINE YOUR MARKETING'S RETURN ON INVESTMENT USING ACTIONSTEP				
4:15PM - 4:30PM				<b>BREAK</b>				<b>BREAK</b>	
4:30PM - 6:00PM				CLOSE YOUR VISION MEETINGS THE RIGHT WAY: EFFICIENTLY, PROFITABLY					

\* CLE: CONTINUING LEGAL EDUCATION CREDIT HAS BEEN APPLIED FOR IN MULTIPLE STATES. LAWYERS WITH PURPOSE HAS CONSISTENTLY BEEN GRANTED CREDITS FOR SIMILAR PROGRAMS.

For Additional Information And To Register Visit:  
**Retreat.LawyersWithPurpose.com**