



**LAWYERS WITH PURPOSE™**  
**RETREATS**  
 Charlotte, NC

*Save the Date*  
**PRACTICE with PURPOSE**  
 October 18-20, 2021

**TAPER**  
 October 20-22, 2021

*The Relentless Pursuit of Innovation: The Fast Track to Practice Success*

	MONDAY	TUESDAY	WEDNESDAY			THURSDAY		FRIDAY	
8:00AM - 9:30AM	<b>PRACTICE WITH PURPOSE*</b> <b>Mastering Medicaid</b>	<b>PRACTICE WITH PURPOSE*</b> <b>Mastering Client Attraction and Retention</b>	<b>FIRM INTRODUCTIONS &amp; KEYNOTE</b>			SHARE, COMPARE, AND LEARN: OWNER/ ATTORNEY PANEL	SHARE, COMPARE, AND LEARN: TEAM MEMBER PANEL	<b>FIRM RETREATS: BUILDING YOUR LAW FIRM OF THE FUTURE (ENDS AT NOON)</b>	
9:30AM - 9:45AM						BREAK			
9:45AM			BREAK			<b>INTRODUCING GUIDR<sup>SM</sup>, THE TESLA OF THE LEGAL INDUSTRY</b>			
10:00AM - 10:15AM			<b>PRACTICE WITH PURPOSE*</b> <b>Mastering Trust Design</b>	SORT THROUGH YOUR PLANNING OPTIONS IN LIGHT OF THE SECURE ACT*	UNLEASH THE POTENTIAL OF ACTIONSTEP'S NEW TOOL AND OTHER "SECRET" OPTIONS				
10:15AM - 12:00PM			LUNCH						
12:00PM - 1:00PM	LUNCH			<b>GETTING TO THE WHY: IDENTIFYING AND IMPLEMENTING YOUR MODEL FOR PRACTICE SUCCESS (ENDS 5:00PM)</b>					
1:00PM - 2:30PM	<b>PRACTICE WITH PURPOSE*</b> <b>Mastering Medicaid</b>	<b>PRACTICE WITH PURPOSE*</b> <b>Mastering Client Attraction and Retention</b>	<b>PRACTICE WITH PURPOSE*</b> <b>Mastering Trust Design</b>			MASTER THE NEW CHARITABLE REMAINDER TRUST OPTION IN LWP SOFTWARE*	LEARN TO PROFICIENTLY & CONFIDENTLY UTILIZE LWP'S PROPRIETARY MEDICAID APPLICATION PROCESS		
2:30PM - 2:45PM						BREAK		BREAK	
2:45PM - 4:15PM						FDS THE RMS!		CUT THROUGH THE BS: RUN A PROFITABLE, SATISFYING PRACTICE USING LWP SYSTEMS, PROCESSES, AND TOOLS	
4:15PM - 4:30PM						BREAK		BREAK	
4:30PM - 6:00PM				BRANDING VERSUS MARKETING VERSUS ADVERTISING: YES, THERE'S A DIFFERENCE (AND YOU NEED ALL 3)					

\* CLE: CONTINUING LEGAL EDUCATION CREDIT HAS BEEN APPLIED FOR IN MULTIPLE STATES. LAWYERS WITH PURPOSE HAS CONSISTENTLY BEEN GRANTED CREDITS FOR SIMILAR PROGRAMS.

For Additional Information And To Register Visit:

**Retreat.LawyersWithPurpose.com**